

**Alpine Securities Corporation**

**UNAUDITED STATEMENT OF FINANCIAL CONDITION**

**March 31, 2020**

---

## Table of Contents

Statement of Financial Condition - Unaudited.....	1
Notes to the Unaudited Financial Statements .....	2

---

ALPINE SECURITIES CORPORATION  
STATEMENT OF FINANCIAL CONDITION - UNAUDITED  
March 31, 2020

**Assets**

Cash	\$	709,405
Cash segregated under federal and other regulations		4,550,000
Deposits with clearing organizations		3,017,500
Receivables from customers	4,414,476	
Less allowance for uncollectable amounts	(4,361,476)	53,000
Receivable from broker/dealers		23,092
DTCC common stock		965,801
Property and equipment, at cost	481,888	
Less accumulated depreciation of	(385,741)	96,147
Other assets		122,134

<b>Total Assets</b>		\$ 9,537,079
---------------------	--	--------------

**Liabilities and Stockholder's Equity**

**Liabilities**

Payable to customers	\$	4,192,732
Accounts payable and accrued expenses		1,625,567
Accounts payable broker/dealers		253,216
Salaries and commissions payable		63,524
Correspondent deposits		25,000

<b>Total Liabilities</b>		\$ 6,160,039
--------------------------	--	--------------

**Stockholder's Equity**

Common stock, \$0.50 par value; 200,000 shares authorized, 175,602 shares issued and outstanding; 2,247 shares of treasury stock	\$	88,925
Additional paid-in-capital		5,460,783
Retained Earnings		(2,172,668)

<b>Total Stockholder's Equity</b>		\$ 3,377,040
-----------------------------------	--	--------------

<b>Total Liabilities and Stockholders Equity</b>		\$ 9,537,079
--	--	--------------

**ALPINE SECURITIES CORPORATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**March 31, 2020**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Business.** Alpine Securities Corporation (the Company) was incorporated under the laws of the State of Utah on January 11, 1984, as a securities broker and dealer dealing principally in over-the-counter securities. The Company, located in Salt Lake City, Utah, is registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA). Security trades are made with both customers and other security brokers and dealers. Customers are located in states in which the Company is registered. Wholesale trading is conducted with other brokers and dealers throughout the United States. Revenue is derived principally from trading in securities on its own account and trading in securities for customers for which a commission is received. The Company also clears securities transactions for correspondents and charges transaction fees.

**Significant Accounting Policies**

**Cash and Cash Equivalents.** All highly liquid investments purchased with an original maturity of three months or less at the date of acquisition are classified as cash and cash equivalents. Cash equivalents consist primarily of highly liquid investments in time deposits held in banks.

**Participant's Segregated Cash.** Alpine Securities receives cash from Participants for the exclusive benefit of the Participant's customers in compliance with SEC rule 15c3-3 (customer protection).

**Accounts Receivable.** Accounts receivable are stated at cost, net of allowance. The Company establishes an allowance for doubtful accounts for accounts receivable to ensure the Company has not overstated receivable balances due to uncollectability. The Company determines the need for an allowance based on a variety of factors, historical experience and on the potential illiquidity of the collateral.

**Clearing Fund.** Margin deposits and participant contributions are maintained within the clearing fund on the Statement of Financial Condition due to the benefits and risk ownership being accrued to the Company. Deposits and contributions may be in the form of cash and cash equivalents and securities. These deposits may be applied to satisfy obligations of the depositing participant, other participants, or the Company as provided in the Company rules.

**Property and Equipment.** Property and equipment are stated at cost, net of accumulated depreciation. Routine maintenance, repairs and replacement costs are expensed as incurred and improvements that appreciably extend the useful life of the assets are capitalized. When equipment is sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts and any resulting gain or loss is recognized in income. Property and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amount may not be recoverable.

Leasehold improvements are amortized using the straight-line method over their useful lives or the remaining term of the related lease, whichever is shorter. Furniture and equipment are depreciated over estimated useful lives ranging from five to seven years, using straight line methods. Building improvements are primarily amortized over 39 years using the straight-line method. Depreciation expense for leasehold improvements, furniture and equipment, and building improvements is included in depreciation and amortization in the accompanying Statements of Income.

**ALPINE SECURITIES CORPORATION**  
**NOTES TO FINANCIAL STATEMENTS**  
**March 31, 2020**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Significant Accounting Policies (Continued)**

**Revenue Recognition.** Customer securities transactions are recorded on settlement date. Revenues and related commissions for transactions executed but unsettled are recorded on trade date, which is the day each transaction is executed.

**Income Taxes.** The Company, with the consent of its stockholder, elected to be taxed as an S Corporation. The taxable income of the Company flows through to the stockholder's individual income tax return.

**Concentration of Credit Risk.** The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. At March 31, 2020, the Company's uninsured cash balances totaled \$5,632,833.

The Company is engaged in various trading and brokerage activities in which the counterparties are primarily broker-dealers. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

**Use of Estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Management makes estimates regarding the collectability of receivables, the outcome of litigation, the realization of deferred taxes, the fair value measurements, and other matters that affect the reported amounts. Estimates, by their nature, are based on judgment and available information. Therefore, actual results could materially differ from those estimates.

**Recently Issued Accounting Standards.**

*FASB ASC Topic 606, Revenue from Contracts with Customers.* In May 2014, the FASB issued Accounting Standard Update (ASU) No. 2014-09 - Revenue from Contracts with Customers." This ASU requires an entity to recognize revenue when (or as) it satisfies a performance obligation by transferring a promised good or service to a customer. The amount of revenue recognized is the amount allocated to the satisfied performance obligation. The ASU will replace most existing revenue recognition guidance in U.S. General Accepted Accounting Principles (GAAP) when it becomes effective. The new standard is effective for the Company for fiscal year December 31, 2019. Early adoption is permitted. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the impact this ASU will have on its consolidated financial statements and related disclosures. The Company has not yet selected a transition method and is still assessing the impact of the standard on its ongoing financial reporting.

*Accounting Standards Update 2016-02 Leases.* In February 2016, the FASB issued ASU 2016-02, "Leases" which was issued to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. The amendments in ASU 2016-02 are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company is evaluating the effect the new standard will have on the financial statements.

**ALPINE SECURITIES CORPORATION**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**March 31, 2020**

**NOTE 2 - CASH SEGREGATED UNDER FEDERAL AND OTHER REGULATIONS**

Cash of \$4,500,000 has been segregated in a special reserve bank account for the benefit of customers under rule 15c3-3 of the Securities and Exchange Commission (SEC). The reserve is calculated weekly using a formula as defined by the rule. The required reserve at March 31, 2020 was \$4,192,906. The firm made an additional deposit of \$100,000 on April 1, 2020.

Cash of \$50,000 has been segregated in a special reserve bank account for the benefit of brokers and dealers (PAB) under rule 15c3-3 of the Securities and Exchange Commission (SEC). The PAB reserve is calculated weekly using a formula as defined by the rule. The required PAB reserve at March 31, 2020 was \$25,000. No additional deposit was required.

**NOTE 3 - DEPOSITS WITH CLEARING ORGANIZATIONS**

The Company had a deposit with its clearing organizations totaling \$3,017,500 as of March 31, 2020.

**NOTE 4 - FAIR VALUE MEASUREMENT**

**Fair Value Measurements.** The guidance related to "Fair Value Measurements" included in Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 820 defines fair value as the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date and establishes a framework for measuring fair value.

**Valuation Hierarchy.** FASB ASC Topic 820 established a three-level valuation hierarchy for disclosure of fair value measurements based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The three levels of the fair value hierarchy are described as follows:

Level 1 -Inputs to the valuation methodology are unadjusted quoted market prices for identical assets or liabilities in active markets as of the valuation date. The Company does not have any financial assets or liabilities utilizing Level 1 inputs as of March 31, 2020.

Level 2 -Inputs to the valuation methodology are other than unadjusted quoted market prices for similar assets and liabilities in active markets, which are either directly or indirectly observable as of the valuation date or can be derived principally from or corroborated by observable market data. The Company does not have any financial assets or liabilities utilizing Level 2 inputs as of March 31, 2020.

Level 3 -Inputs to the valuation methodology are unobservable and significant to the fair value measurement. The Company does not have any financial assets or liabilities utilizing Level 3 inputs as of March 31, 2020.

**ALPINE SECURITIES CORPORATION**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**March 31, 2020**

*Financial Instruments Not Measured at Fair Value.* The carrying amounts of the financial instruments (i.e., monetary assets and liabilities) are determined under different accounting methods. However, active markets do not exist for a significant portion of these instruments. For financial instruments where quoted prices for identical assets and liabilities in active markets do not exist, the Company determines fair value based on discounted cash flow analyses and comparable pricing of similar instruments.

The Company uses recently executed transactions, other observable market data such as exchange data, broker/dealer quotes, third-party pricing vendors and aggregation services for determining the fair values of financial instruments. The Company assesses the external sources and their valuation methodologies to determine if the external providers meet the minimum standards expected of a third-party pricing source. Pricing data provided by approved external sources are evaluated using a number of approaches to ensure the highest-ranked market data source is used to validate fair value of financial instruments.

**NOTE 5 - RECEIVABLE FROM AND PAYABLE TO CUSTOMERS**

The customer receivable from and payable to account balances arose from transactions which are recorded on a settlement date basis. Securities owned by customers are held as collateral for receivables.

**NOTE 6 – DTCC STOCK**

The company capitalizes its mandatory purchase of DTCC common shares. In February of 2020, the company was required to purchase an additional .16 shares for \$5,013. Total number of shares held on March 31, 2020 is 61.58.

The company capitalizes its mandatory purchase of DTCC preferred shares. In January of 2020, the company was required to purchase 25 shares for \$2,500. Total number of shares held on March 31, 2020 is 25.

**NOTE 7 – PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following at March 31, 2019:

Furniture and equipment consisted of the following at March 31, 2020

Furniture and equipment	\$ 346,448.00
computer hardware and software	<u>135,440.00</u>
	481,888.00
Less accumulated depreciation and amortization	<u>(385,741.00)</u>
	<u><u>\$ 96,147.00</u></u>

**ALPINE SECURITIES CORPORATION**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**March 31, 2020**

**NOTE 8 RELATED PARTY TRANSACTIONS**

The Company performs clearing and other services for Scottsdale Capital which became a related party on March 3, 2011 when Alpine was purchased by the owner of Scottsdale Capital. The balance payable to Scottsdale Capital was \$253,216 as of March 31, 2020.

In 2013, the Company relocated to a building owned by a related party. The Company entered into a multiyear extension of the lease on April 28, 2017. It requires minimum monthly payments of \$55,185 with yearly increases between two and four percent. The company has an accrued payable of \$238,800 related to the triple net lease cost. A schedule of yearly lease payments (excluding any additional surcharges) is shown below:

<u>Fiscal Year</u>	<u>Payments</u>
2019	\$ 295,438
2020	606,653
2021	618,786
2022	<u>155,459</u>
Total:	<u>\$ 1,676,336</u>

**NOTE 9 NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1 & 15c3-3), which, under the alternative standard method requires the maintenance of minimum net capital to be no less than the greater of \$250,000 or 2 percent of aggregate debit items and prohibits a broker-dealer from engaging in securities transactions when its net capital falls below minimum requirements as defined by the rule. At March 31, 2020, the Company had net capital of \$2,169,866 which was \$1,919,866 in excess of its required net capital of \$250,000.

**NOTE 10 FINANCIAL INSTRUMENTS WITH OFF BALANCE SHEET RISK**

In the normal course of business, the Company's customer activities involve the execution, settlement, and financing of various customer securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

**ALPINE SECURITIES CORPORATION**  
**NOTES TO FINANCIAL STATEMENTS (Continued)**  
**March 31, 2020**

**NOTE 11 COMMITMENTS AND CONTINGENT LIABILITIES**

**Settlement of Securities Transactions.** The Company is obligated to settle transactions with brokers and other financial institutions even if its customers fail to meet their obligations to the Company. Customers are required to complete their transactions on the settlement date, generally two business days after trade date. If customers do not fulfill their contractual obligations, the Company may incur losses. The Company has established procedures to reduce this risk by requiring deposits from customers for certain types of trades.

**Leases.** The Company maintains a four year and six month lease commitment for its office facility in Salt Lake City which the landlord may terminate upon adequate notice. None of its office space is sub-leased to any party.

**Legal.** The Company is, from time to time, involved as a defendant in civil actions or a respondent in regulatory actions.

The Company is currently involved in two regulatory enforcement actions. The first was initiated in 2017 by the Securities and Exchange Commission (SEC) in the U.S. Southern District of New York. All fact discovery, expert discovery, and dispositive motions have been completed. On December 11, 2018, the Court granted the SEC partial summary judgment on the SEC's claim that Alpine had violated the books and records provisions of Section 17(a) of the Exchange Act and Rule 17a-8 thereunder, entitled "Financial recordkeeping and reporting of currency and foreign transactions." On October 9, 2019, the Court issued a civil penalty in the amount of \$12,000,000 in connection the books and records violations. Immediately thereafter, Company filed an emergency motion for a stay pending appeal with the Court of Appeals for the Second Circuit, which the Circuit granted on November 21, 2019. Accordingly, the penalty judgment is not in effect pending the outcome of the appeal. On March 30, 2020, the Second Circuit heard oral arguments on the matters raised in the appeal. It can take from two to six months for the Court to issue a decision. In the interim based on advice of legal counsel analyzing the result probabilities, Company has made no provision in the financial statements.

The second regulatory matter concerns a FINRA Enforcement Action filed July 25, 2019. In the complaint FINRA alleges Company charged excessive fees. Company has denied these allegations. The hearing began in February 2020 but was stayed on motion by Company's counsel. Due to issues relating to the COVID-19 pandemic the hearing has not resumed. Based on recent discussions with FINRA, we expect the hearing will resume sometime in August 2020. The FINRA complaint seeks, among other things, penalties and restitution; however, it does not specify an amount. In the event of an adverse judgement, which will be appealed stayed, Company does not expect any impact from a restitution order. All of the subject securities positions have already been restored to customer accounts. Further, all funds have either returned to customer accounts or are being held by Company, with appropriate reserves, pending outcome of the enforcement matter.

**NOTE 12 SUBSEQUENT EVENTS**

Subsequent events related to the financial statements have been evaluated for recording and/or disclosure. The Company has determined that there are no material events that require adjustment to the recorded amounts or disclosures.